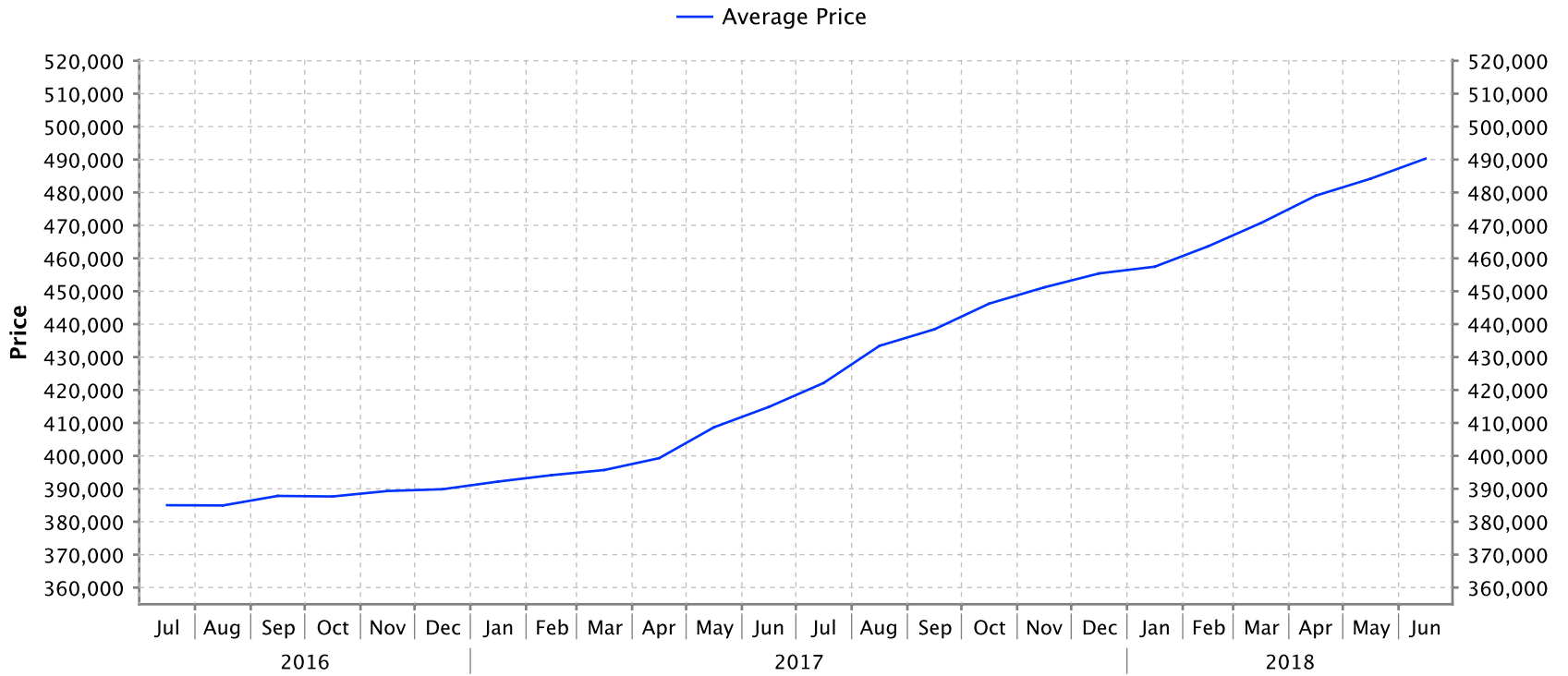


Cowichan Valley

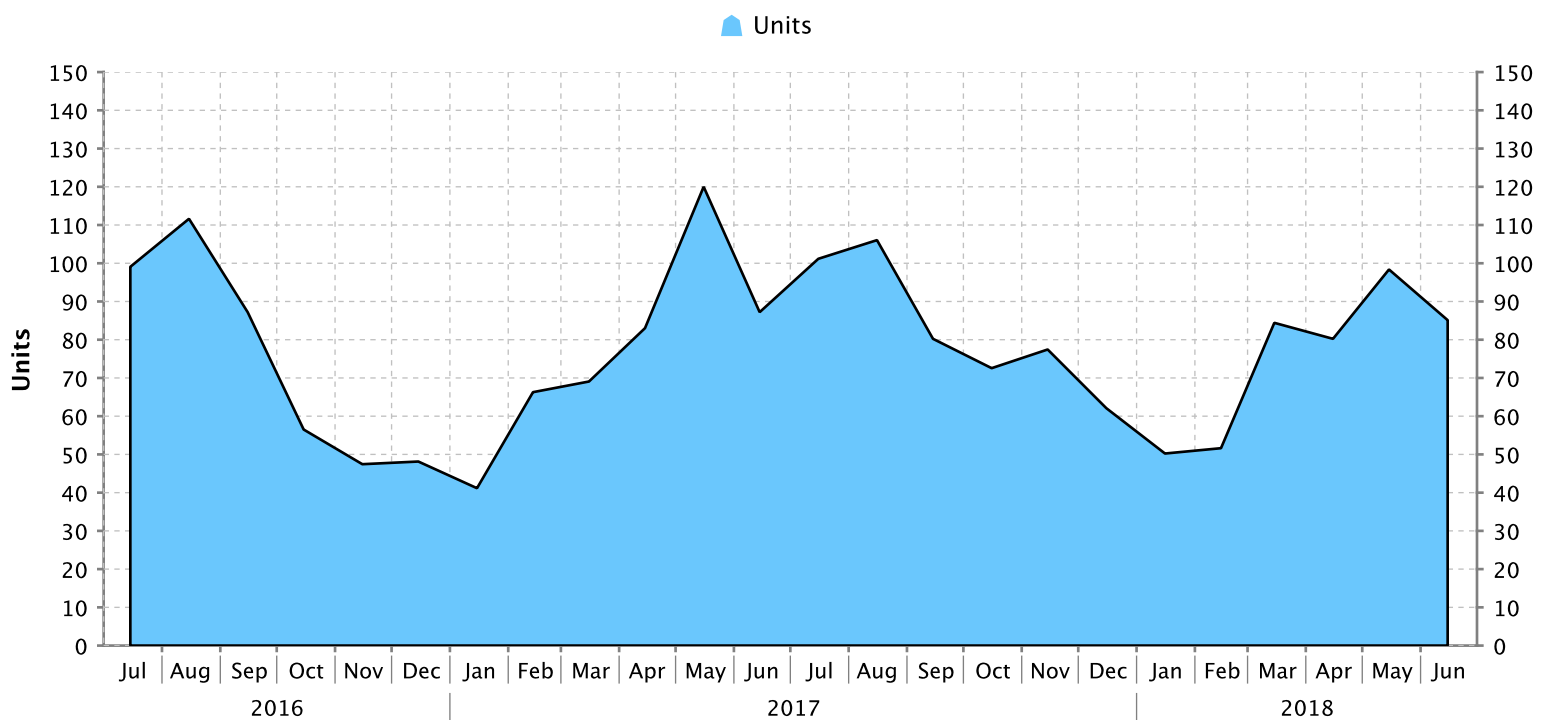
as at June 30, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	10	-40%	149	128	16%
Units Reported Sold	8	7	14%	92	110	-16%
Sell/List Ratio	133%	70%		62%	86%	
Reported Sales Dollars	\$1,644,000	\$1,026,400	60%	\$16,077,996	\$16,264,130	-1%
Average Sell Price / Unit	\$205,500	\$146,629	40%	\$174,761	\$147,856	18%
Median Sell Price	\$185,000			\$175,000		
Sell Price / List Price	100%	94%		96%	92%	
Days to Sell	53	191	-72%	114	125	-9%
Active Listings	54	57				
Single Family						
Units Listed	125	144	-13%	1,234	1,117	10%
Units Reported Sold	85	87	-2%	946	914	4%
Sell/List Ratio	68%	60%		77%	82%	
Reported Sales Dollars	\$44,865,275	\$40,071,651	12%	\$463,804,590	\$379,192,980	22%
Average Sell Price / Unit	\$527,827	\$460,594	15%	\$490,280	\$414,872	18%
Median Sell Price	\$492,000			\$470,000		
Sell Price / List Price	99%	99%		99%	98%	
Days to Sell	21	23	-6%	28	37	-24%
Active Listings	222	184				
Condos (Apt)						
Units Listed	27	17	59%	208	155	34%
Units Reported Sold	13	15	-13%	134	134	0%
Sell/List Ratio	48%	88%		64%	86%	
Reported Sales Dollars	\$2,293,600	\$2,774,800	-17%	\$27,451,170	\$24,767,570	11%
Average Sell Price / Unit	\$176,431	\$184,987	-5%	\$204,859	\$184,833	11%
Median Sell Price	\$160,000			\$180,000		
Sell Price / List Price	95%	104%		98%	100%	
Days to Sell	17	21	-19%	35	69	-48%
Active Listings	35	51				
Condos (Patio)						
Units Listed	1	2	-50%	27	20	35%
Units Reported Sold	3	0		22	19	16%
Sell/List Ratio	300%	0%		81%	95%	
Reported Sales Dollars	\$979,337	\$0		\$8,223,204	\$6,215,695	32%
Average Sell Price / Unit	\$326,446			\$373,782	\$327,142	14%
Median Sell Price	\$305,000			\$359,900		
Sell Price / List Price	100%			99%	98%	
Days to Sell	82			39	49	-20%
Active Listings	3	2				
Condos (Twnhse)						
Units Listed	16	22	-27%	157	123	28%
Units Reported Sold	15	16	-6%	118	110	7%
Sell/List Ratio	94%	73%		75%	89%	
Reported Sales Dollars	\$5,178,500	\$4,141,228	25%	\$37,602,350	\$28,506,261	32%
Average Sell Price / Unit	\$345,233	\$258,827	33%	\$318,664	\$259,148	23%
Median Sell Price	\$290,000			\$305,000		
Sell Price / List Price	97%	103%		99%	99%	
Days to Sell	48	31	54%	31	56	-45%
Active Listings	29	26				

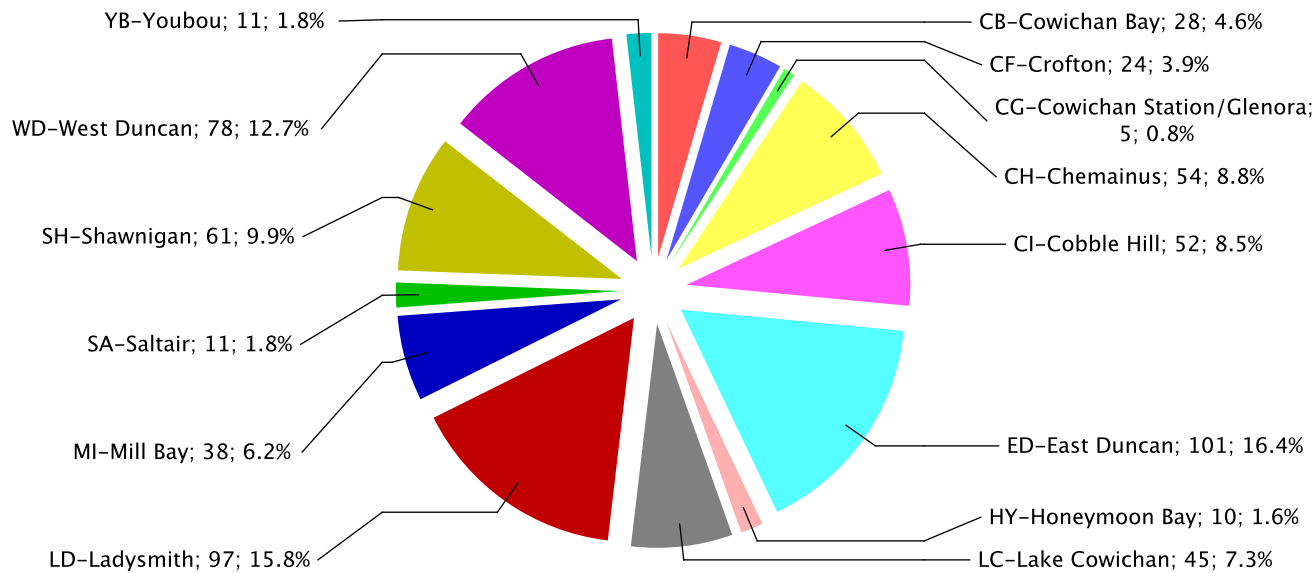
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	1	3	3	7	10	2	1	0	1	28
CF-Crofton	0	0	1	0	3	7	6	2	4	0	1	0	0	0	24
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	1	1	0	1	0	2	0	5
CH-Chemainus	0	1	0	4	4	3	11	7	15	4	2	1	1	1	54
CI-Cobble Hill	0	0	0	0	0	0	1	3	19	11	8	4	3	3	52
ED-East Duncan	0	0	1	2	6	12	6	9	33	10	10	5	1	6	101
HY-Honeymoon Bay	0	0	3	3	3	0	0	0	0	0	0	1	0	0	10
LC-Lake Cowichan	0	1	6	6	7	6	2	5	4	3	1	3	0	1	45
LD-Ladysmith	0	0	1	2	6	15	15	14	19	19	3	0	1	2	97
MI-Mill Bay	1	0	0	0	0	0	1	1	6	4	10	6	5	4	38
SA-Saltair	0	0	0	0	0	1	1	0	2	5	2	0	0	0	11
SH-Shawnigan	0	0	0	1	1	6	8	12	11	10	4	4	1	3	61
WD-West Duncan	0	0	0	3	3	12	17	16	15	6	3	0	2	1	78
YB-Youbou	0	0	2	2	1	2	0	0	2	0	0	1	0	1	11
Zone 3 TOTALS	1	2	14	23	34	65	71	73	138	82	47	26	16	23	615

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2018 = 615

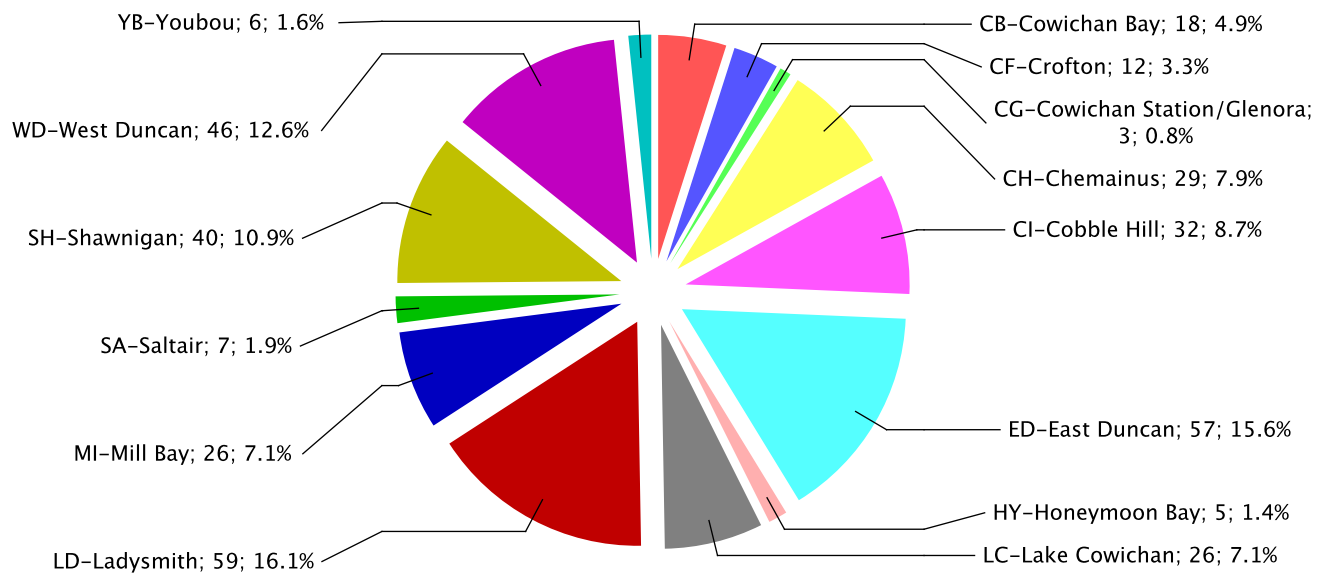
2nd Quarter 2018

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	0	1	3	4	8	1	1	0	0	18
CF-Crofton	0	0	1	0	1	3	2	1	3	0	1	0	0	0	12
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	0	1	0	1	0	1	0	3
CH-Chemainus	0	1	0	1	2	2	6	4	8	3	1	1	0	0	29
CI-Cobble Hill	0	0	0	0	0	0	0	3	10	5	7	3	2	2	32
ED-East Duncan	0	0	1	0	2	6	3	5	22	4	7	1	1	5	57
HY-Honeymoon Bay	0	0	2	1	1	0	0	0	0	0	0	1	0	0	5
LC-Lake Cowichan	0	0	3	4	2	4	1	3	4	2	1	2	0	0	26
LD-Ladysmith	0	0	1	2	2	7	11	8	9	16	1	0	1	1	59
MI-Mill Bay	1	0	0	0	0	0	1	1	5	3	4	4	5	2	26
SA-Saltair	0	0	0	0	0	1	0	0	1	4	1	0	0	0	7
SH-Shawnigan	0	0	0	1	0	3	6	8	10	4	3	3	0	2	40
WD-West Duncan	0	0	0	1	1	8	11	9	9	2	3	0	1	1	46
YB-Youbou	0	0	1	1	0	2	0	0	0	0	0	1	0	1	6
Zone 3 TOTALS	1	1	9	11	11	36	42	45	86	51	31	17	11	14	366

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2018 = 366