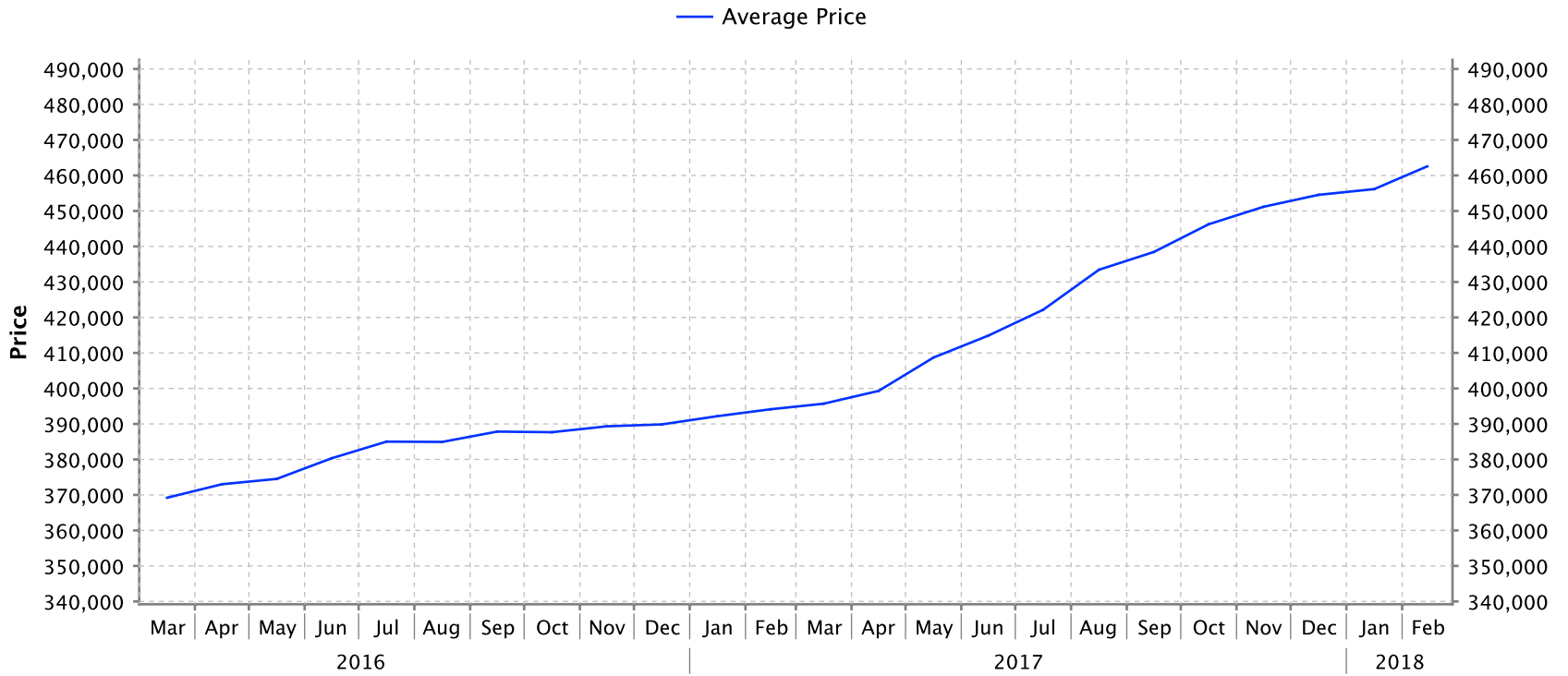


Cowichan Valley

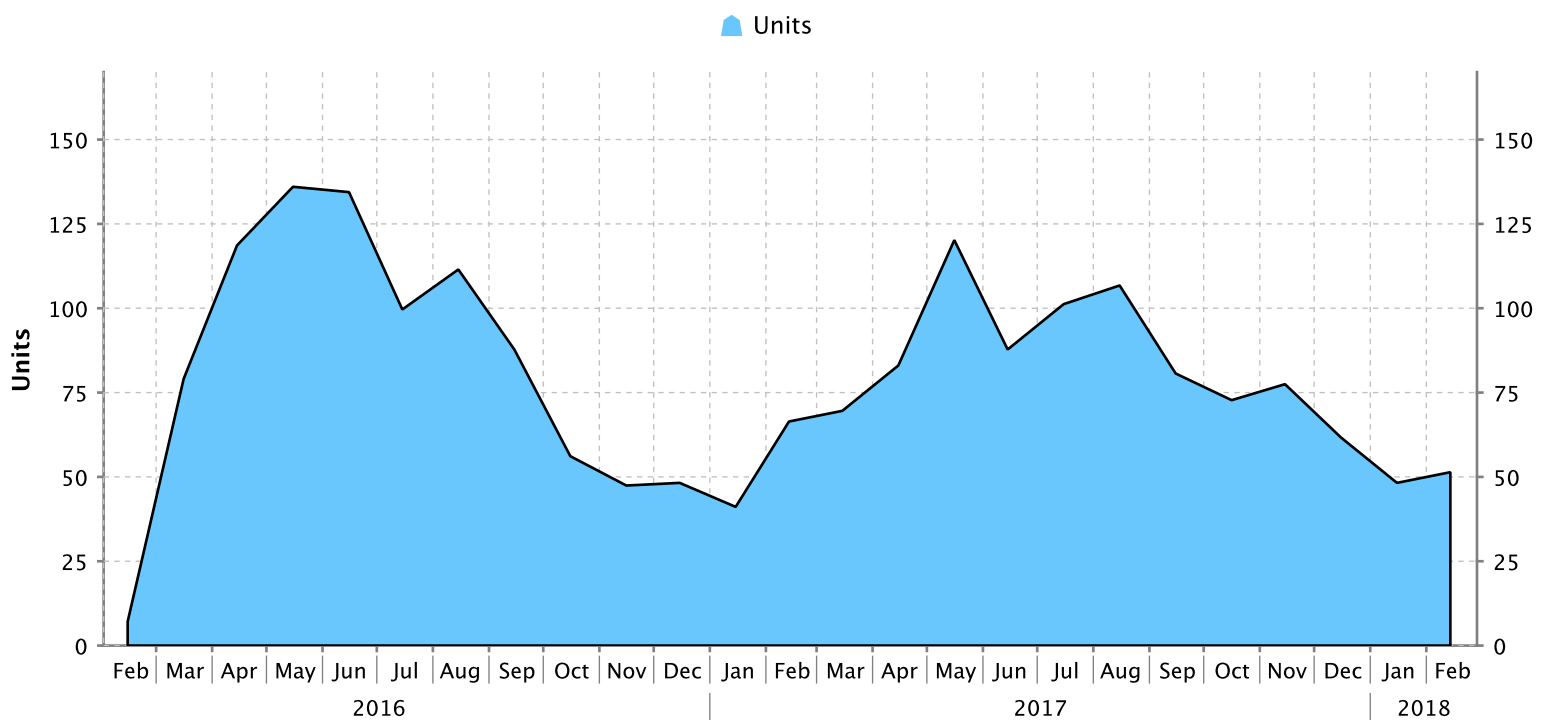
as at February 28, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	11	18%	159	174	-9%
Units Reported Sold	13	9	44%	116	101	15%
Sell/List Ratio	100%	82%		73%	58%	
Reported Sales Dollars	\$2,126,000	\$1,236,800	72%	\$18,278,483	\$14,413,597	27%
Average Sell Price / Unit	\$163,538	\$137,422	19%	\$157,573	\$142,709	10%
Median Sell Price	\$175,000			\$154,000		
Sell Price / List Price	102%	91%		94%	93%	
Days to Sell	80	125	-36%	133	109	22%
Active Listings	52	66				
Single Family						
Units Listed	67	68	-1%	1,197	1,252	-4%
Units Reported Sold	51	66	-23%	955	1,022	-7%
Sell/List Ratio	76%	97%		80%	82%	
Reported Sales Dollars	\$26,462,708	\$27,185,007	-3%	\$441,747,731	\$401,834,936	10%
Average Sell Price / Unit	\$518,877	\$411,894	26%	\$462,563	\$393,185	18%
Median Sell Price	\$498,000			\$445,000		
Sell Price / List Price	98%	97%		99%	97%	
Days to Sell	39	47	-18%	29	42	-30%
Active Listings	114	116				
Condos (Apt)						
Units Listed	12	9	33%	215	149	44%
Units Reported Sold	7	6	17%	147	113	30%
Sell/List Ratio	58%	67%		68%	76%	
Reported Sales Dollars	\$1,538,576	\$1,283,300	20%	\$28,366,589	\$20,342,186	39%
Average Sell Price / Unit	\$219,797	\$213,883	3%	\$192,970	\$180,019	7%
Median Sell Price	\$176,000			\$173,000		
Sell Price / List Price	98%	101%		100%	98%	
Days to Sell	15	165	-91%	49	64	-23%
Active Listings	26	44				
Condos (Patio)						
Units Listed	0	1	-100%	18	25	-28%
Units Reported Sold	1	1	0%	12	31	-61%
Sell/List Ratio		100%		67%	124%	
Reported Sales Dollars	\$338,000	\$287,000	18%	\$4,790,445	\$8,743,100	-45%
Average Sell Price / Unit	\$338,000	\$287,000	18%	\$399,204	\$282,035	42%
Median Sell Price	\$338,000			\$359,900		
Sell Price / List Price	102%	96%		100%	98%	
Days to Sell	7	77	-91%	44	58	-24%
Active Listings	4	2				
Condos (Twnhse)						
Units Listed	11	11	0%	142	138	3%
Units Reported Sold	10	10	0%	108	124	-13%
Sell/List Ratio	91%	91%		76%	90%	
Reported Sales Dollars	\$3,666,000	\$2,796,542	31%	\$30,502,785	\$32,160,231	-5%
Average Sell Price / Unit	\$366,600	\$279,654	31%	\$282,433	\$259,357	9%
Median Sell Price	\$349,900			\$274,900		
Sell Price / List Price	99%	100%		100%	98%	
Days to Sell	26	90	-72%	39	65	-40%
Active Listings	23	24				

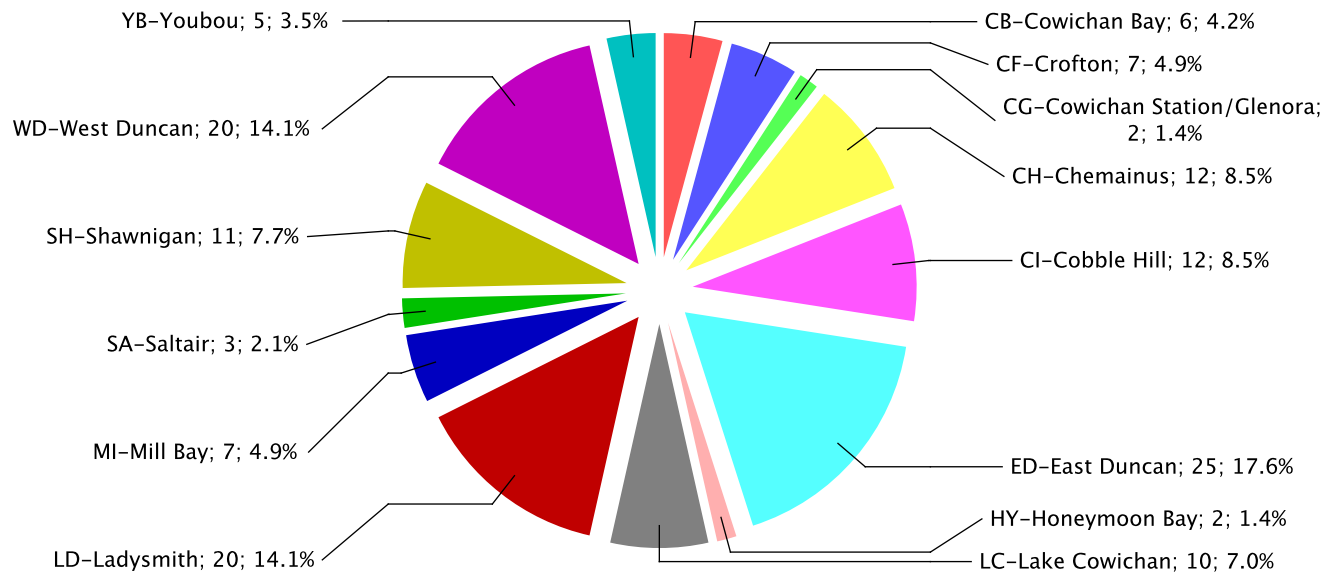
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	1	2	0	1	2	0	0	0	0	6
CF-Crofton	0	0	0	0	1	3	3	0	0	0	0	0	0	0	7
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	1	0	0	0	0	1	0	2
CH-Chemainus	0	0	0	2	2	0	1	3	2	1	0	0	0	1	12
CI-Cobble Hill	0	0	0	0	0	0	1	0	4	4	1	0	1	1	12
ED-East Duncan	0	0	0	2	2	1	2	3	7	4	2	1	0	1	25
HY-Honeymoon Bay	0	0	0	2	0	0	0	0	0	0	0	0	0	0	2
LC-Lake Cowichan	0	0	0	1	3	2	1	1	0	0	0	1	0	1	10
LD-Ladysmith	0	0	0	0	3	4	3	3	5	1	0	0	0	1	20
MI-Mill Bay	0	0	0	0	0	0	0	0	1	1	3	1	0	1	7
SA-Saltair	0	0	0	0	0	0	1	0	1	0	1	0	0	0	3
SH-Shawnigan	0	0	0	0	1	3	1	2	0	3	0	0	0	1	11
WD-West Duncan	0	0	0	2	2	4	2	4	3	2	0	0	1	0	20
YB-Youbou	0	0	1	1	1	0	0	0	2	0	0	0	0	0	5
Zone 3 TOTALS	0	0	1	10	15	18	17	17	26	18	7	3	3	7	142

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2018 = 142