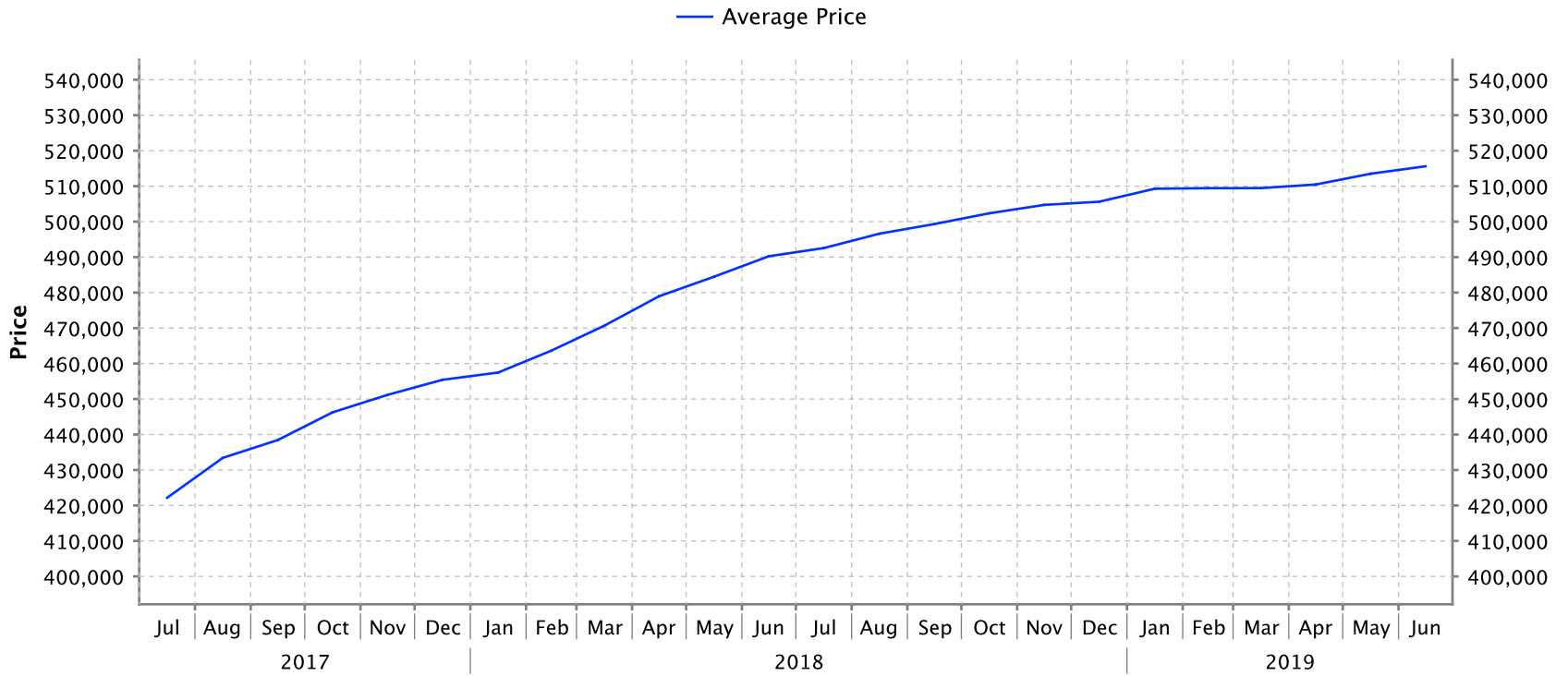


Cowichan Valley

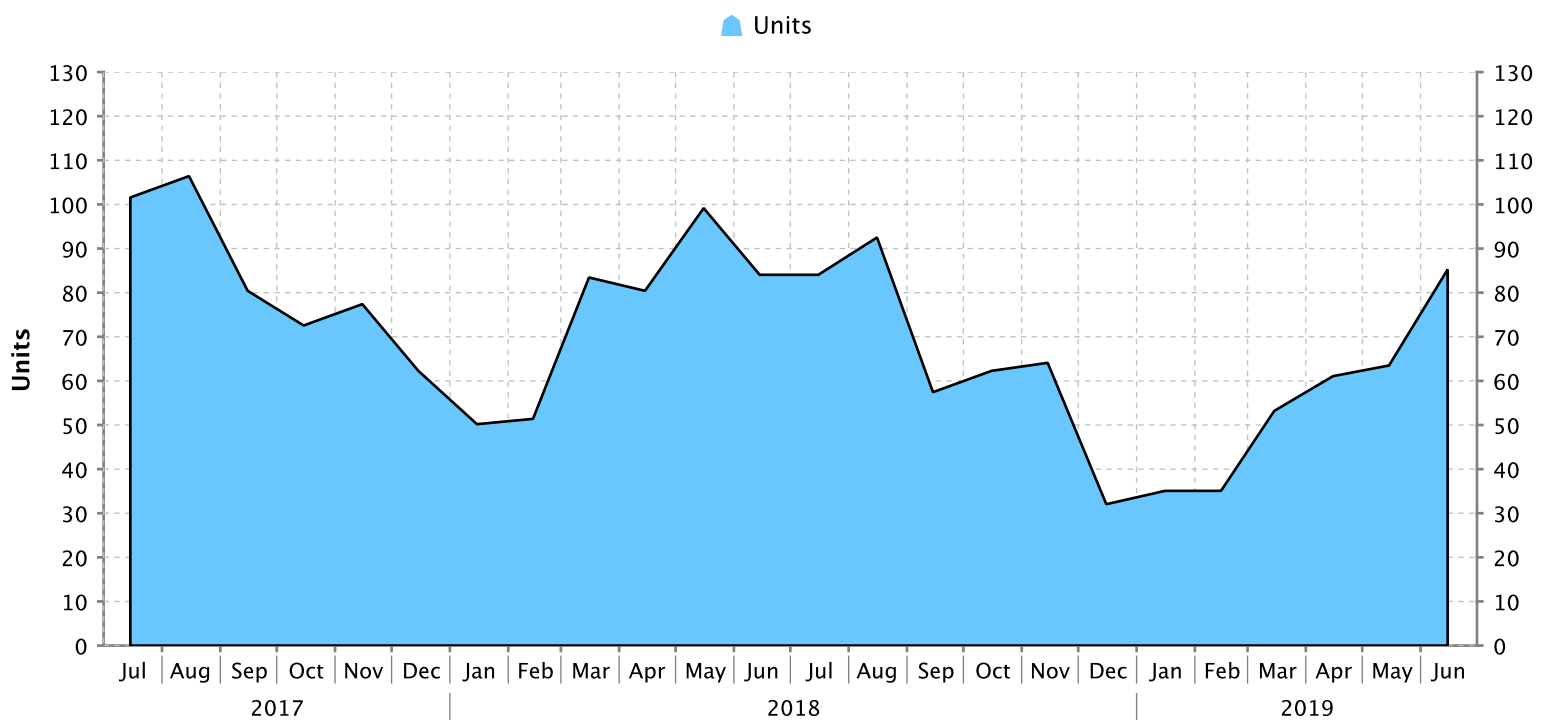
as at June 30, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	10	6	67%	167	149	12%
Units Reported Sold	11	8	38%	53	90	-41%
Sell/List Ratio	110%	133%		32%	60%	
Reported Sales Dollars	\$2,348,600	\$1,644,000	43%	\$9,987,375	\$15,717,996	-36%
Average Sell Price / Unit	\$213,509	\$205,500	4%	\$188,441	\$174,644	8%
Median Sell Price	\$225,000			\$185,375		
Sell Price / List Price	97%	100%		94%	96%	
Days to Sell	93	53	75%	100	116	-14%
Active Listings	97	54				
Single Family						
Units Listed	116	124	-6%	1,045	1,232	-15%
Units Reported Sold	85	84	1%	723	945	-23%
Sell/List Ratio	73%	68%		69%	77%	
Reported Sales Dollars	\$46,109,700	\$44,076,275	5%	\$372,780,971	\$463,280,640	-20%
Average Sell Price / Unit	\$542,467	\$524,718	3%	\$515,603	\$490,244	5%
Median Sell Price	\$520,000			\$499,999		
Sell Price / List Price	98%	99%		97%	99%	
Days to Sell	25	21	18%	35	28	27%
Active Listings	237	221				
Condos (Apt)						
Units Listed	13	27	-52%	146	208	-30%
Units Reported Sold	4	13	-69%	118	134	-12%
Sell/List Ratio	31%	48%		81%	64%	
Reported Sales Dollars	\$877,000	\$2,293,600	-62%	\$25,919,500	\$27,451,170	-6%
Average Sell Price / Unit	\$219,250	\$176,431	24%	\$219,657	\$204,859	7%
Median Sell Price	\$224,000			\$202,500		
Sell Price / List Price	96%	95%		97%	98%	
Days to Sell	16	17	-9%	35	35	-1%
Active Listings	29	35				
Condos (Patio)						
Units Listed	1	1	0%	38	27	41%
Units Reported Sold	3	3	0%	22	22	0%
Sell/List Ratio	300%	300%		58%	81%	
Reported Sales Dollars	\$1,083,900	\$979,337	11%	\$8,074,300	\$8,223,204	-2%
Average Sell Price / Unit	\$361,300	\$326,446	11%	\$367,014	\$373,782	-2%
Median Sell Price	\$349,000			\$378,000		
Sell Price / List Price	97%	100%		99%	99%	
Days to Sell	72	82	-12%	30	39	-24%
Active Listings	12	3				
Condos (Twnhse)						
Units Listed	10	16	-38%	123	157	-22%
Units Reported Sold	5	15	-67%	110	118	-7%
Sell/List Ratio	50%	94%		89%	75%	
Reported Sales Dollars	\$1,509,000	\$5,178,500	-71%	\$37,796,698	\$37,602,350	1%
Average Sell Price / Unit	\$301,800	\$345,233	-13%	\$343,606	\$318,664	8%
Median Sell Price	\$325,000			\$339,000		
Sell Price / List Price	98%	97%		98%	99%	
Days to Sell	28	48	-42%	40	31	29%
Active Listings	19	29				

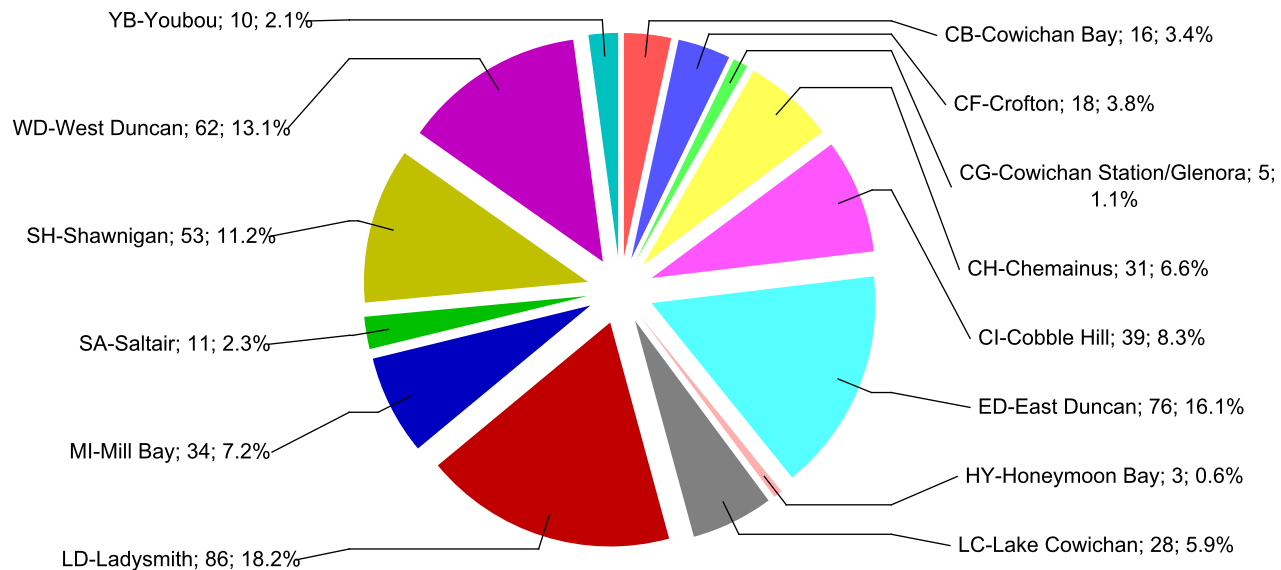
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	0	0	2	7	3	1	3	0	0	16
CF-Crofton	0	0	0	0	2	4	4	4	4	0	0	0	0	0	18
CG-Cowichan Station/Glenora	0	0	0	0	0	1	1	0	1	1	1	0	0	0	5
CH-Chemainus	0	0	0	0	1	2	4	4	14	3	2	0	0	1	31
CI-Cobble Hill	0	0	0	0	0	0	2	6	12	6	6	5	2	0	39
ED-East Duncan	0	1	0	1	2	7	2	10	23	14	7	4	2	3	76
HY-Honeymoon Bay	0	0	0	1	0	0	1	1	0	0	0	0	0	0	3
LC-Lake Cowichan	0	1	0	3	4	2	3	1	9	4	0	0	0	1	28
LD-Ladysmith	0	1	1	1	4	4	15	15	21	15	6	0	1	2	86
MI-Mill Bay	0	0	1	0	0	1	0	2	7	5	9	4	4	1	34
SA-Saltair	0	0	0	0	0	0	4	2	1	0	3	1	0	0	11
SH-Shawnigan	0	1	0	0	1	0	4	11	12	11	3	3	2	5	53
WD-West Duncan	0	0	1	2	3	3	9	15	21	5	0	1	1	1	62
YB-Youbou	0	1	1	3	0	0	1	2	1	0	0	1	0	0	10
Zone 3 TOTALS	0	5	4	11	17	24	50	75	133	67	38	22	12	14	472

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2019 = 472

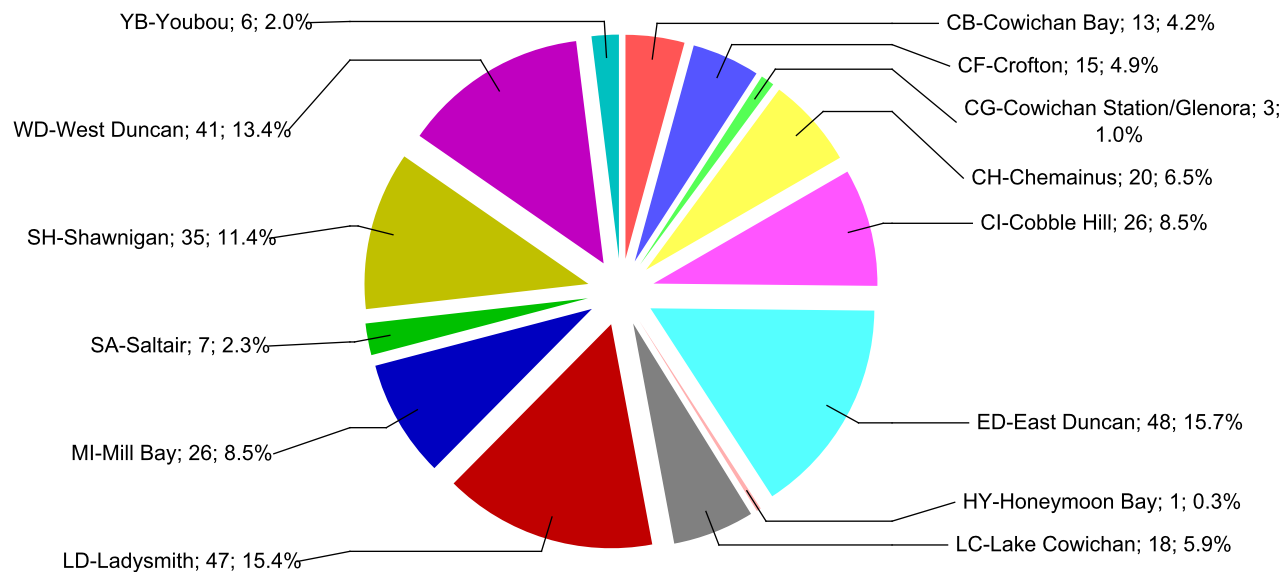
2nd Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	0	0	2	6	3	1	1	0	0	13
CF-Crofton	0	0	0	0	2	3	4	4	2	0	0	0	0	0	15
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	0	1	1	1	0	0	0	3
CH-Chemainus	0	0	0	0	0	0	4	3	10	1	1	0	0	1	20
CI-Cobble Hill	0	0	0	0	0	0	1	4	7	3	5	4	2	0	26
ED-East Duncan	0	1	0	1	1	5	1	6	10	11	6	3	0	3	48
HY-Honeymoon Bay	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
LC-Lake Cowichan	0	1	0	2	3	0	2	1	5	3	0	0	0	1	18
LD-Ladysmith	0	1	1	1	2	3	8	7	10	9	3	0	1	1	47
MI-Mill Bay	0	0	1	0	0	0	0	2	4	4	8	2	4	1	26
SA-Saltair	0	0	0	0	0	0	4	0	1	0	1	1	0	0	7
SH-Shawnigan	0	1	0	0	0	0	3	6	8	8	1	3	1	4	35
WD-West Duncan	0	0	0	1	2	2	6	10	14	4	0	1	0	1	41
YB-Youbou	0	0	1	3	0	0	1	0	0	0	0	1	0	0	6
Zone 3 TOTALS	0	4	3	8	10	13	34	46	78	47	27	16	8	12	306

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2019 = 306