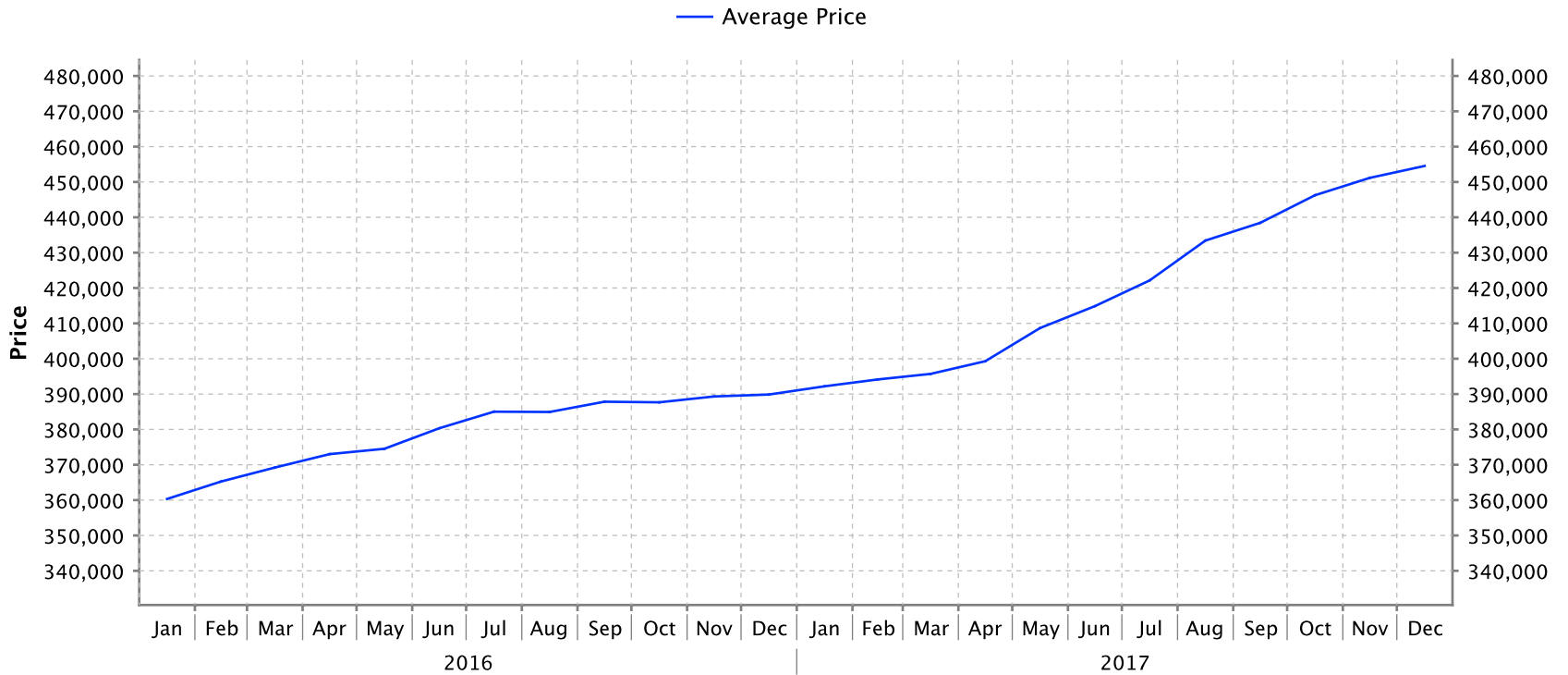


Cowichan Valley

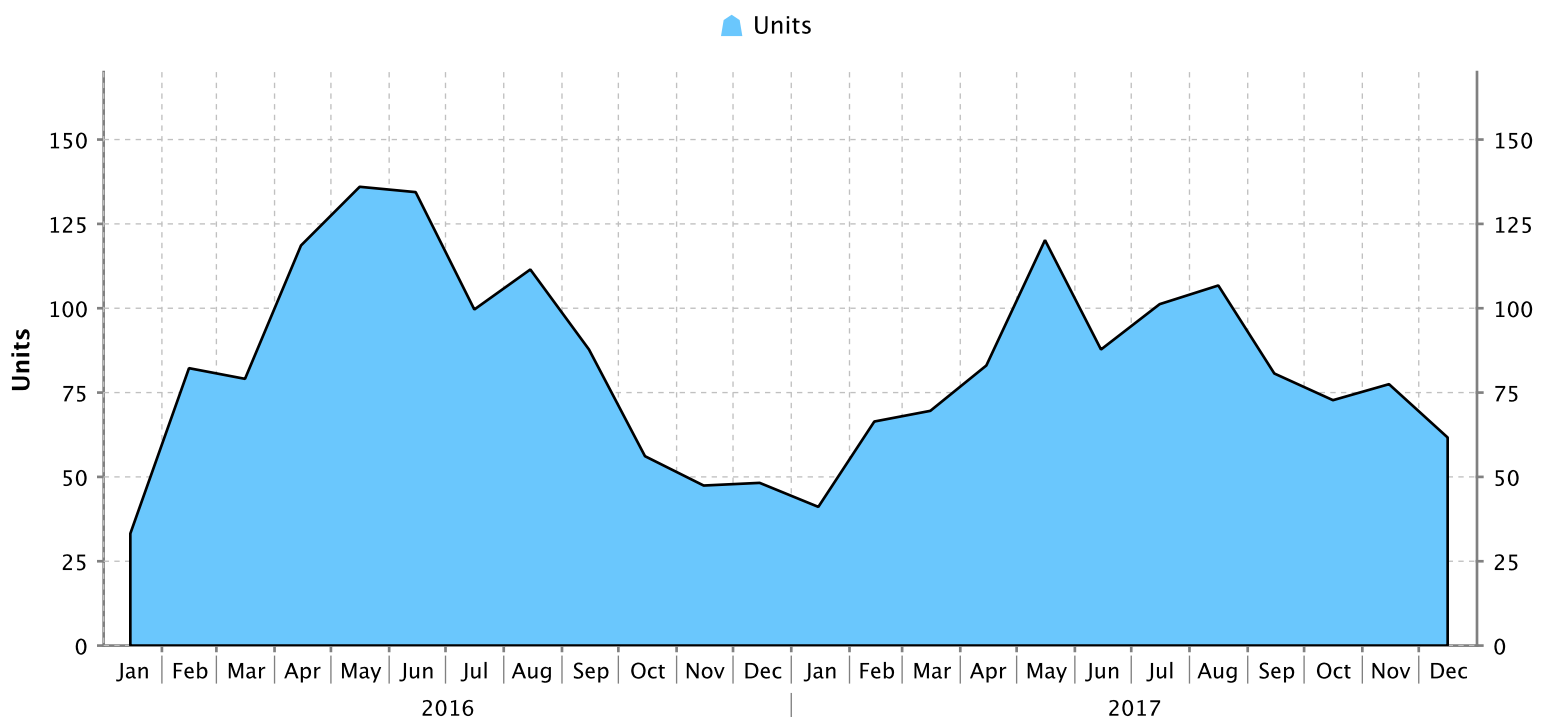
as at December 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	3	4	-25%	147	210	-30%
Units Reported Sold	9	10	-10%	109	97	12%
Sell/List Ratio	300%	250%		74%	46%	
Reported Sales Dollars	\$1,847,000	\$945,997	95%	\$17,137,783	\$13,714,797	25%
Average Sell Price / Unit	\$205,222	\$94,600	117%	\$157,227	\$141,390	11%
Median Sell Price	\$180,000			\$148,000		
Sell Price / List Price	98%	79%		93%	93%	
Days to Sell	34	110	-69%	137	104	31%
Active Listings	49	56				
Single Family						
Units Listed	30	33	-9%	1,207	1,298	-7%
Units Reported Sold	61	48	27%	963	1,030	-7%
Sell/List Ratio	203%	145%		80%	79%	
Reported Sales Dollars	\$28,377,085	\$19,271,714	47%	\$437,714,944	\$401,562,980	9%
Average Sell Price / Unit	\$465,198	\$401,494	16%	\$454,533	\$389,867	17%
Median Sell Price	\$433,500			\$440,000		
Sell Price / List Price	97%	97%		99%	97%	
Days to Sell	37	47	-21%	30	44	-31%
Active Listings	110	123				
Condos (Apt)						
Units Listed	6	3	100%	198	151	31%
Units Reported Sold	10	9	11%	135	122	11%
Sell/List Ratio	167%	300%		68%	81%	
Reported Sales Dollars	\$1,866,400	\$1,564,600	19%	\$25,968,813	\$20,962,686	24%
Average Sell Price / Unit	\$186,640	\$173,844	7%	\$192,362	\$171,825	12%
Median Sell Price	\$179,000			\$170,000		
Sell Price / List Price	98%	99%		100%	97%	
Days to Sell	25	51	-51%	64	54	19%
Active Listings	42	48				
Condos (Patio)						
Units Listed	0	0		15	32	-53%
Units Reported Sold	0	0		13	31	-58%
Sell/List Ratio				87%	97%	
Reported Sales Dollars	\$0	\$0		\$4,984,695	\$8,451,100	-41%
Average Sell Price / Unit				\$383,438	\$272,616	41%
Median Sell Price				\$310,000		
Sell Price / List Price				98%	98%	
Days to Sell				49	63	-22%
Active Listings	3	5				
Condos (Twnhse)						
Units Listed	10	9	11%	138	150	-8%
Units Reported Sold	6	4	50%	112	125	-10%
Sell/List Ratio	60%	44%		81%	83%	
Reported Sales Dollars	\$1,527,800	\$823,400	86%	\$30,593,352	\$31,679,984	-3%
Average Sell Price / Unit	\$254,633	\$205,850	24%	\$273,155	\$253,440	8%
Median Sell Price	\$242,000			\$267,000		
Sell Price / List Price	102%	96%		100%	97%	
Days to Sell	11	77	-86%	45	64	-30%
Active Listings	19	29				

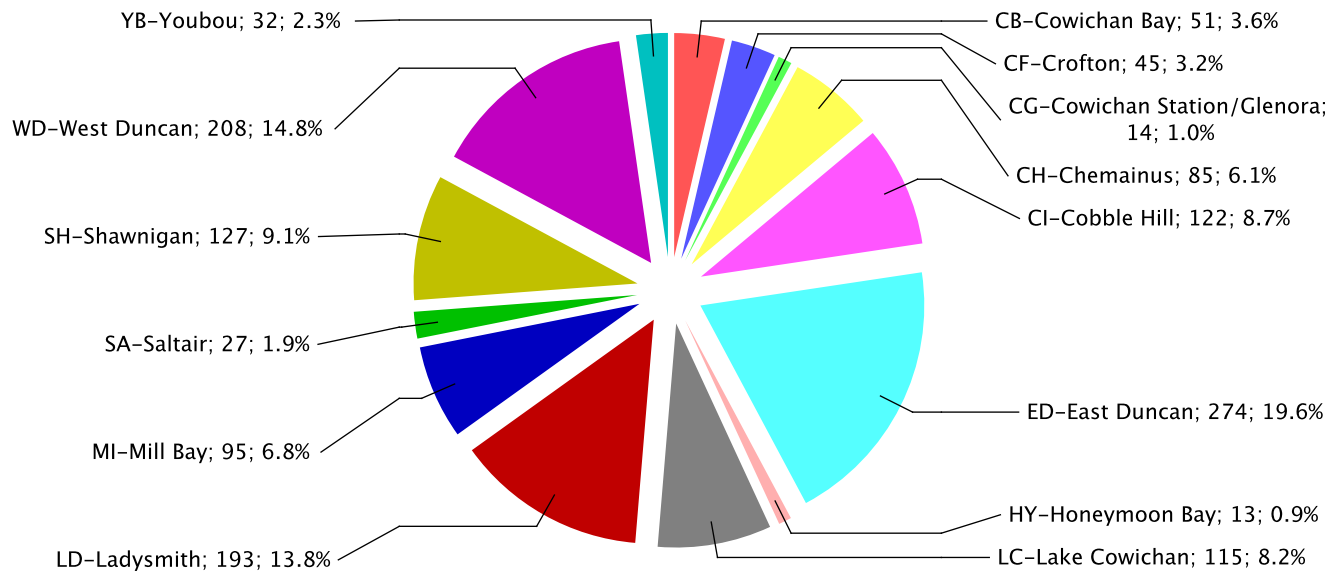
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	2	1	0	0	2	5	9	7	9	12	2	2	0	0	51
CF-Crofton	0	0	2	6	8	10	4	7	3	1	3	0	0	1	45
CG-Cowichan Station/Glenora	0	0	0	0	3	0	3	2	1	1	0	2	1	1	14
CH-Chemainus	0	0	3	6	8	6	22	8	19	4	6	0	0	3	85
CI-Cobble Hill	0	0	0	2	4	4	20	28	24	18	12	4	2	4	122
ED-East Duncan	1	1	4	7	27	31	41	44	59	20	21	7	6	5	274
HY-Honeymoon Bay	0	0	1	2	3	2	1	0	2	1	1	0	0	0	13
LC-Lake Cowichan	1	7	19	29	18	6	12	8	6	3	5	1	0	0	115
LD-Ladysmith	0	6	5	16	23	42	20	29	33	10	5	2	0	2	193
MI-Mill Bay	0	0	2	0	2	1	3	8	24	25	11	9	4	6	95
SA-Saltair	0	1	2	0	0	1	4	4	7	5	2	0	0	1	27
SH-Shawnigan	1	0	0	0	10	22	23	15	25	14	4	9	2	2	127
WD-West Duncan	0	2	3	11	32	52	52	22	16	8	6	1	2	1	208
YB-Youbou	2	1	5	6	3	2	0	2	2	0	0	5	3	1	32
Zone 3 TOTALS	7	19	46	85	143	184	214	184	230	122	78	42	20	27	1,401

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2017 = 1,401

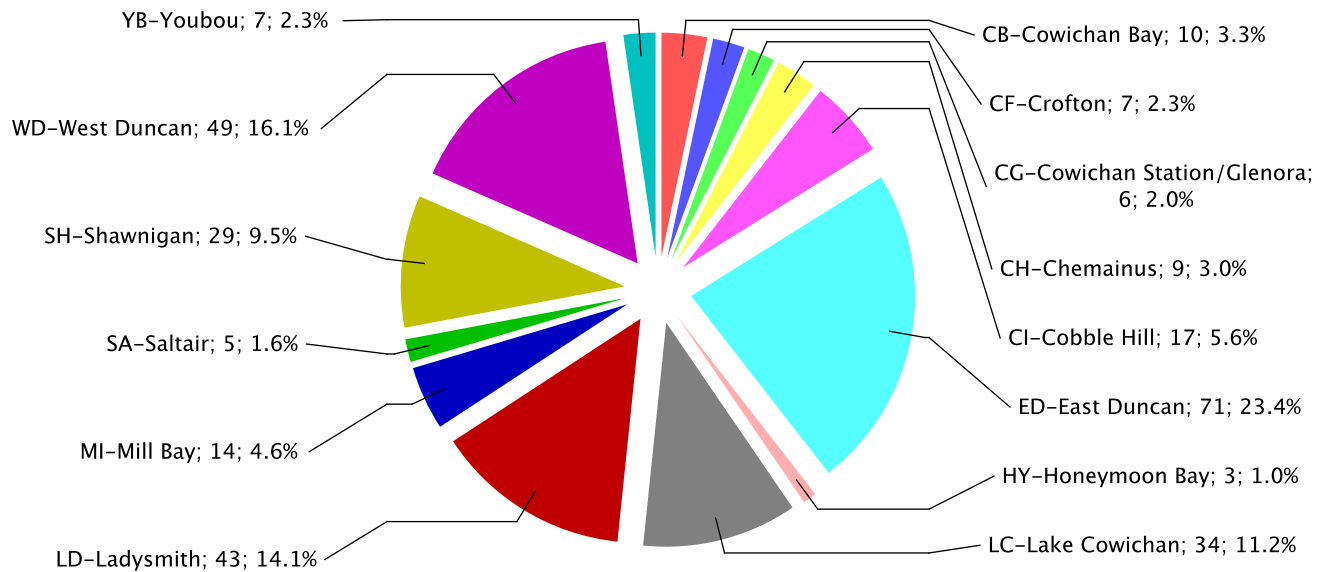
4th Quarter 2017

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	1	0	0	0	0	1	1	0	1	4	1	1	0	0	10
CF-Crofton	0	0	1	0	1	2	2	1	0	0	0	0	0	0	7
CG-Cowichan Station/Glenora	0	0	0	0	2	0	0	0	0	1	0	1	1	1	6
CH-Chemainus	0	0	1	2	0	0	2	2	1	1	0	0	0	0	9
CI-Cobble Hill	0	0	0	0	1	1	2	3	3	2	1	1	1	2	17
ED-East Duncan	1	0	0	0	6	6	12	12	15	5	7	2	3	2	71
HY-Honeymoon Bay	0	0	0	0	0	1	1	0	1	0	0	0	0	0	3
LC-Lake Cowichan	0	1	6	8	7	2	2	3	3	0	2	0	0	0	34
LD-Ladysmith	0	1	1	2	5	7	5	6	9	7	0	0	0	0	43
MI-Mill Bay	0	0	1	0	0	0	0	1	2	5	2	2	1	0	14
SA-Saltair	0	0	0	0	0	0	0	1	2	2	0	0	0	0	5
SH-Shawnigan	0	0	0	0	0	5	5	6	7	3	0	2	0	1	29
WD-West Duncan	0	0	1	4	2	11	15	9	2	3	1	0	1	0	49
YB-Youbou	0	0	0	0	3	2	0	1	0	0	0	1	0	0	7
Zone 3 TOTALS	2	2	11	16	27	38	47	45	46	33	14	10	7	6	304

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2017 = 304