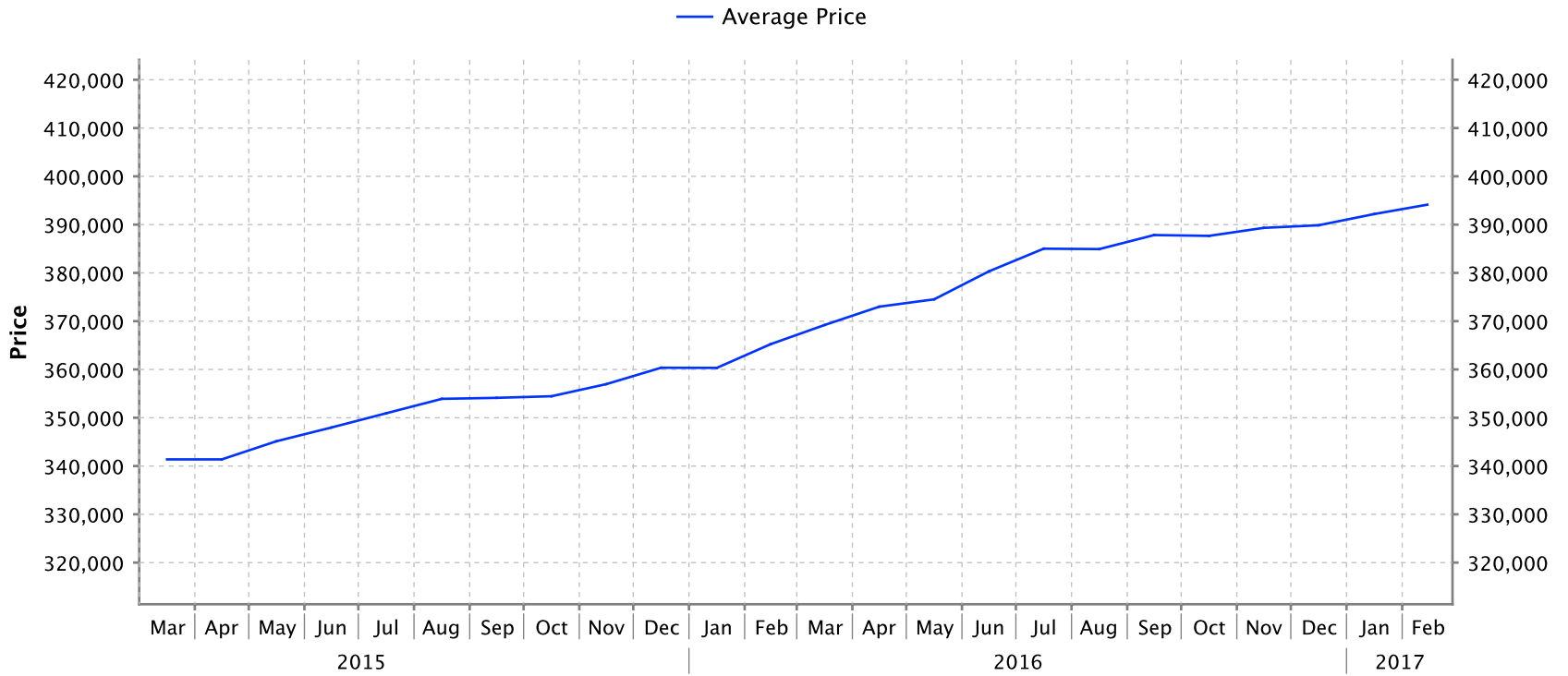


Cowichan Valley

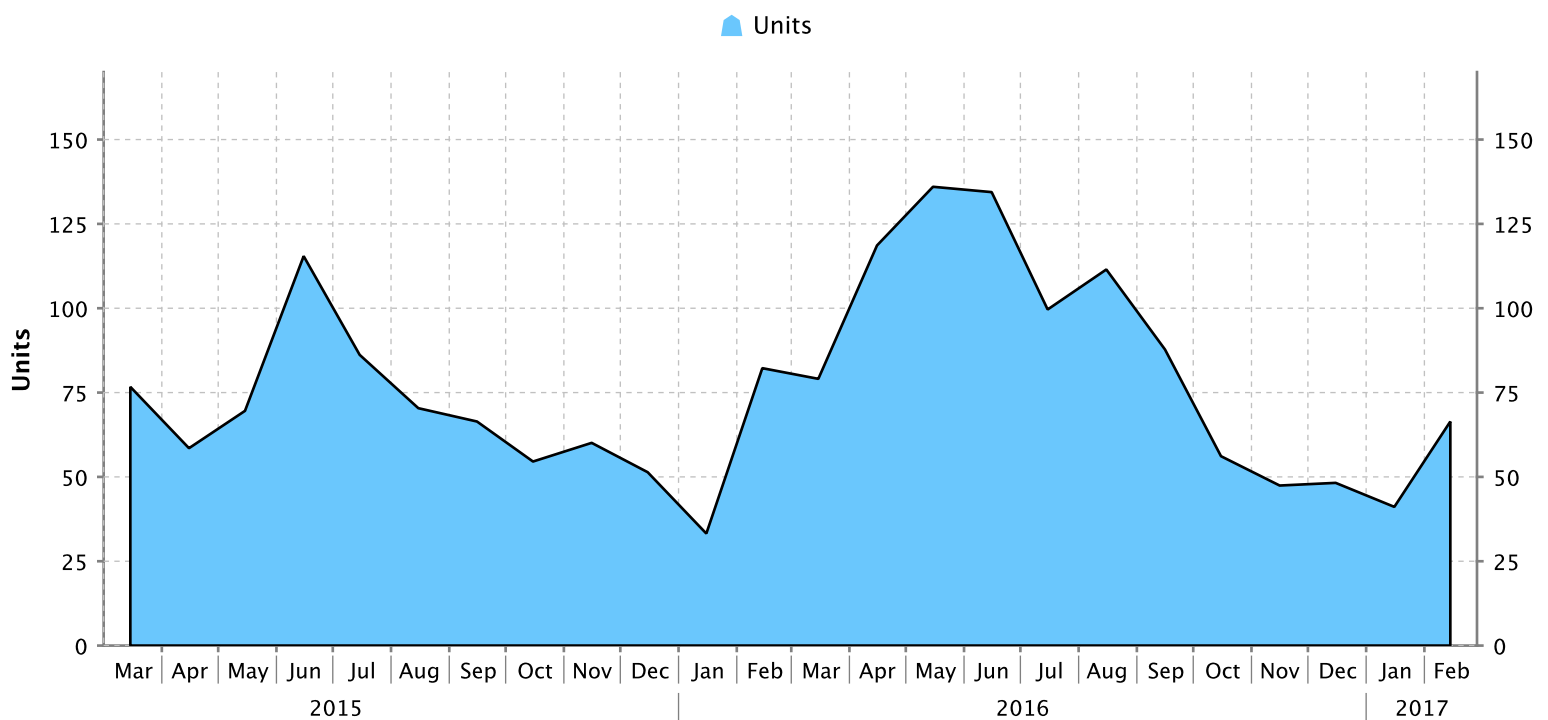
as at February 28, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	11	16	-31%	174	170	2%
Units Reported Sold	9	6	50%	101	48	110%
Sell/List Ratio	82%	38%		58%	28%	
Reported Sales Dollars	\$1,236,800	\$797,000	55%	\$14,413,597	\$6,163,100	134%
Average Sell Price / Unit	\$137,422	\$132,833	3%	\$142,709	\$128,398	11%
Median Sell Price	\$139,900			\$141,000		
Sell Price / List Price	91%	96%		93%	89%	
Days to Sell	125	52	142%	109	132	-17%
Active Listings	66	117				
Single Family						
Units Listed	68	113	-40%	1,252	1,228	2%
Units Reported Sold	66	75	-12%	1,022	820	25%
Sell/List Ratio	97%	66%		82%	67%	
Reported Sales Dollars	\$27,185,007	\$28,724,625	-5%	\$401,834,936	\$299,503,754	34%
Average Sell Price / Unit	\$411,894	\$382,995	8%	\$393,185	\$365,248	8%
Median Sell Price	\$400,000			\$376,900		
Sell Price / List Price	97%	97%		97%	95%	
Days to Sell	47	62	-24%	42	67	-38%
Active Listings	116	237				
Condos (Apt)						
Units Listed	9	10	-10%	149	170	-12%
Units Reported Sold	6	8	-25%	113	111	2%
Sell/List Ratio	67%	80%		76%	65%	
Reported Sales Dollars	\$1,283,300	\$1,221,000	5%	\$20,342,186	\$16,921,793	20%
Average Sell Price / Unit	\$213,883	\$152,625	40%	\$180,019	\$152,449	18%
Median Sell Price	\$251,900			\$164,400		
Sell Price / List Price	101%	96%		98%	93%	
Days to Sell	165	68	144%	64	96	-33%
Active Listings	44	63				
Condos (Patio)						
Units Listed	1	5	-80%	25	36	-31%
Units Reported Sold	1	1	0%	31	30	3%
Sell/List Ratio	100%	20%		124%	83%	
Reported Sales Dollars	\$287,000	\$246,500	16%	\$8,743,100	\$8,313,300	5%
Average Sell Price / Unit	\$287,000	\$246,500	16%	\$282,035	\$277,110	2%
Median Sell Price	\$287,000			\$255,000		
Sell Price / List Price	96%	99%		98%	95%	
Days to Sell	77	3	2,467%	58	78	-25%
Active Listings	2	14				
Condos (Twnhse)						
Units Listed	11	8	38%	138	150	-8%
Units Reported Sold	10	9	11%	124	102	22%
Sell/List Ratio	91%	112%		90%	68%	
Reported Sales Dollars	\$2,796,542	\$2,114,520	32%	\$32,136,606	\$24,199,370	33%
Average Sell Price / Unit	\$279,654	\$234,947	19%	\$259,166	\$237,249	9%
Median Sell Price	\$289,900			\$267,000		
Sell Price / List Price	100%	98%		98%	95%	
Days to Sell	90	79	13%	65	81	-21%
Active Listings	24	41				

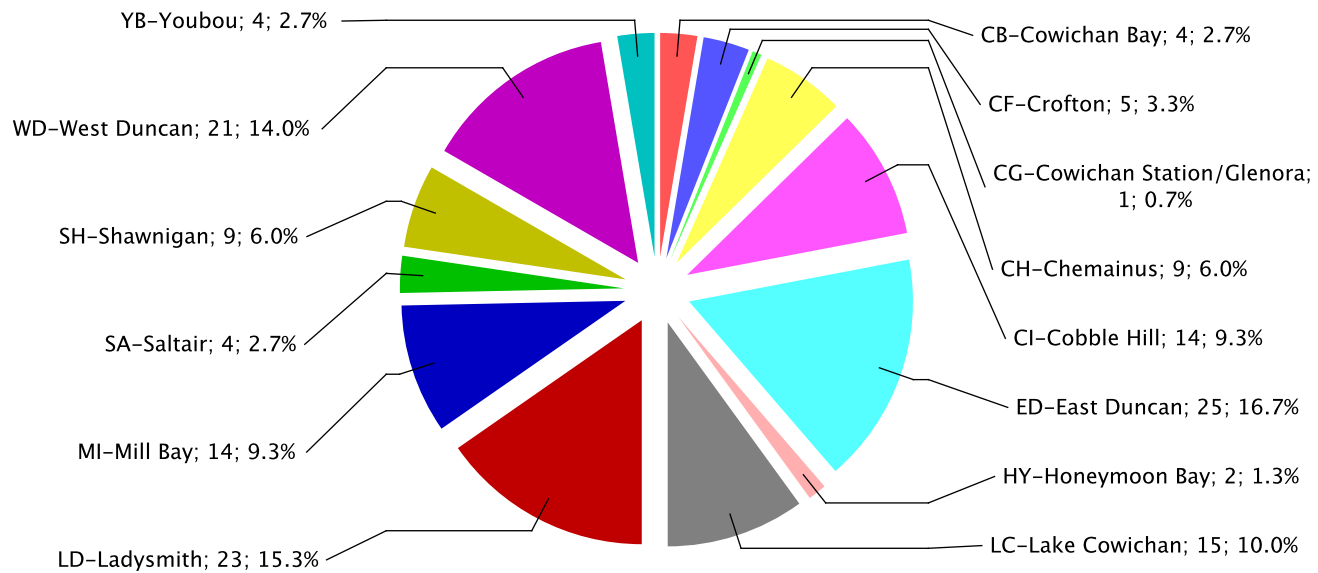
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	2	0	2	0	0	0	0	0	0	4
CF-Crofton	0	0	0	2	0	2	1	0	0	0	0	0	0	0	5
CG-Cowichan Station/Glenora	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
CH-Chemainus	0	0	1	2	1	0	2	0	1	1	1	0	0	0	9
CI-Cobble Hill	0	0	0	0	0	1	4	3	3	1	2	0	0	0	14
ED-East Duncan	0	0	0	2	1	7	4	1	3	2	3	0	1	1	25
HY-Honeymoon Bay	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2
LC-Lake Cowichan	1	2	5	2	0	0	2	1	0	1	1	0	0	0	15
LD-Ladysmith	0	1	0	3	3	6	1	5	3	0	0	1	0	0	23
MI-Mill Bay	0	0	0	0	1	0	1	1	6	2	0	1	1	1	14
SA-Saltair	0	0	1	0	0	0	1	0	1	0	1	0	0	0	4
SH-Shawnigan	1	0	0	0	0	3	1	0	2	1	0	0	1	0	9
WD-West Duncan	0	1	1	0	8	4	4	1	1	1	0	0	0	0	21
YB-Youbou	1	1	0	1	0	0	0	0	0	0	0	1	0	0	4
Zone 3 TOTALS	3	5	9	12	16	25	21	14	20	9	8	3	3	2	150

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2017 = 150